



October 27, 2025

Dear Valued Customer,

On behalf of Stanley Black & Decker and PROTO®, we would like to thank you for your ongoing support for our products and dedication to our organization.

As part of our commitment to collaboration and transparency, we write to provide notice of an upcoming pricing update that Stanley Black & Decker will be implementing early next year. Effective February 1, 2026, we will impose a price increase on PROTO branded products. The majority of items will receive between a 3%-6% increase while certain select items will require a higher or lower increase. Orders with Requested Delivery Dates (RDDs) after February 1, 2026, will reflect the new pricing, regardless of PO date. Your sales representative will reach out to you to communicate SKU-level detail for impacted products.

We take pride being the industry leader in innovation through our focus on maintaining the highest quality in our products. We strive to offset industry cost pressures through productivity initiatives and management of our supply base. You have our commitment to continue delivering a value proposition that end users expect while also achieving the goals of our mutual business interests.

We look forward to working with you towards the success and growth of our businesses.

Thank you for your continued partnership.

Sincerely,

A handwritten signature in black ink that reads "Maria Ford". The signature is written in a cursive, flowing style.

Maria Ford
President, Sales – U.S. Commercial & Industrial